



**DELBERT L. HAWBAKER**

**181 TUCKER DRIVE  
CHAMBERSBURG, PA 17201  
717-574-3919**

*Serving Owners & Principals*

**DLHAWBAKER@GMAIL.COM**

## **PROJECT COORDINATION SERVICES**

### **EXPERIENCE OVERVIEW**

- Life-Long Entrepreneur
- Business Organization, Ownership & Management
- Business Formation, Acquisition, Sale & Closure
- Real Estate Acquisition, Investment & Sale Negotiations
- Price & Contract Negotiations (Major Corporations)
- Bank/Lender Negotiations
- Real Estate Lease & Operating Agreement Negotiations
- Industrial, Commercial & Residential Property Land Development
- Real Estate Site & Feasibility Evaluations
- Special Project Management & Consulting
- Regulatory Approval Coordination
- Expertise in Sales & Marketing of High Value Assets

### **EXPERTISE IN COORDINATING RELATED ACTIVITIES WITH...**

- Attorneys
- Accounting Professionals
- Banks & Lenders
- Investors
- Property Owners, Buyers & Sellers
- Business Owners & Principals
- Boards of Directors & Committees
- Insurance Agencies & Companies
- Regulators – *Federal, State & Local*
- Municipal Authorities & Utilities
- Architects
- Engineers/Planners
- Appraisers
- Realtors
- Contractors
- Consultants

Resume & references available