



Del Hawbaker
Realtor®

Cell: (717) 574-3919
Office: (717) 932-2599
PA License: RS321932

Boutique Realtor Services

~ Flexible Fee Options ~

With over 40 years of real estate and business experience, I offer a more strategic, hands-on approach to buying and selling property. My focus is simple: deliver professional results and efficient service while offering flexible, competitive fee structures.

★ Seller Representation

Flat Fee MLS Listing – \$600

Ideal for FSBO clients who want maximum Exposure while maintaining control of the sale

- MLS listing placement
- Exposure to over 100,000 agents
- Syndication to major real estate platforms
- Guidance on listing setup

Full-Service Listing – 1.5%

Complete, professional listing service designed to maximize exposure and achieve the best possible outcome.

- Regional and nationwide exposure
- Strategic pricing guidance
- Marketing coordination
- Buyer agent communication
- Transaction coordination through closing

★ Buyer Representation – 1.5%

- Property search and evaluation
- Market and pricing analysis
- Offer strategy and negotiation
- Contract review and coordination
- Support through inspections and closing

Transaction Coordination

For clients who have already identified a buyer or property, I provide professional coordination to ensure a smooth and properly managed transaction.

Marketing Reach & Exposure

- Bright MLS (7 states: PA, MD, DE, NJ, VA, WV, DC)
- Exposure to over 100,000 real estate agents
- National platform exposure: Zillow, Realtor.com, Redfin, Trulia, Homes.com

Experience & Advantages

- 40+ years of real estate experience
- Extensive negotiation expertise
- Strategic, problem-solving approach
- Flexible fee structures

Geographic Focus

- Franklin County
- Cumberland County
- South-Central Pennsylvania

Flexible Approach

Fees and services can be adjusted based on property type, price range, and level of service required.

Let's Get Started

If you're considering selling or buying, I'd be glad to discuss your situation and create a customized plan.

Call today for a no-obligation consultation.

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Etters, PA 17319

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 dlhawbaker@gmail.com

 www.cavalryrealty.com

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